

KING TECHNOLOGIES INC. ELITE DEALER APPLICATION



Thank you for your interest in the King Technologies Elite Dealer Program. Please complete the following application in its entirety and submit to King Technologies either by fax, 731.855.3591, or by email, LindaT@Kingtechnologies.com. King Technologies shall indicate its “acceptance” of Dealer's Application by providing written notification by e-mail, first class mail or other means, and the date of such acceptance shall be the date of such notification. King Technologies reserves the right to reject the Application for any reason.

*Required Field

***Company Information**

Contact Last Name	
First Name	
Title	
Email Address	
Company Name	
D/B/A Names (if any)	
Billing Address	
City	
State	
Zip	
Telephone Number	
Fax Number	
Shipping Address	
City	
State	
Zip	
Federal Tax ID#	
Date company was founded (MM/DD/YYYY)	
Number of employees	

***Company Type**

If a Corporation: State of Incorporation	
If a Corporation: Corporation Name	
If a Corporation: Date Incorporated (MM/DD/YYYY)	
- OR -	
If a Partnership or Limited Liability	

Company (LLC): State of Registration			
If a Partnership or LLC: Partner Name #1			
If a Partnership or LLC: Social Security Number/FEIN			
If a Partnership or LLC: Partner Name #2			
If a Partnership or LLC: Social Security Number/FEIN			
- OR -			
If a Sole Proprietorship: State of Registration (if any)			
If a Sole Proprietorship: Social Security Number of Proprietor:			
*Dealer Product Applications			
Is applicant an existing Allworx Dealer?	Yes	No	
Is applicant requesting information on Allworx Certification?	Yes	No	
Or Certified in the following:			
Please check	6X	10X	24X
Is applicant an existing Vertical Comdial Dealer?	Yes	No	
Is applicant requesting information on Certification?	Yes	No	
Or Certified in the following:			
Please check	DX-120	MP5	FXII INTERCHANGE
Is applicant an existing eOn Dealer?	Yes	No	
Has applicant ever been an eOn Dealer?	Yes	No	
Is applicant an existing Samsung Dealer?	Yes	No	
Is applicant requesting Samsung Certification?	Yes	No	
Or Certified in the following:			
Please check	OS100 OS7400	OS500 SVMI-E	OS7100 VOIP OS7200
Is applicant an existing Vertical Vodavi Dealer?	Yes	No	
Is applicant requesting Vertical Vodavi Certification?	Yes	No	
Or Certified in the following:			
Please check	STSe	SBX IP 320	
Is applicant an existing Vertical Wave Dealer?	Yes	No	
Is applicant requesting Vertical Wave Certification?	Yes	No	
Or Certified in the following:			
Please check	IP2500	IP500	
*Please List Other Products You Currently Sell, Install & Service:			

*Main Principal Owner(s)						
Name			Location			
* Branch Locations						
Name	Phone	Address	City	State	Zip	Country
*Company Contacts						
Name	Title	Location	Email			
*Revenue Forecasting (Dealer Cost)						
THE FORECAST IS FOR INVENTORY & FORECASTING PURPOSES ONLY						
Vertical Comdial New Products * Revenue Forecasting (\$ Dollar Amount \$)						
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$	
<i>FX IP and Networking</i>						
<i>FX II</i>						
<i>Debut, Corporate Office</i>						
<i>Interchange</i>						
<i>MP 5000</i>						
<i>DX-120</i>						
New Product Totals:						
Allworx New Product * Revenue Forecasting (\$ Dollar Amount \$)						
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$	
<i>6X Demo Kit</i>						
<i>6X Server</i>						
<i>10X Server</i>						
<i>24 X Demo Kit</i>						
<i>24 X Server</i>						
New Product Totals:						
Samsung New Products * Revenue Forecasting (\$ Dollar Amount \$)						
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$	
<i>OS100</i>						
<i>OS500</i>						
<i>OS7100</i>						
<i>OS7200</i>						
<i>OS7400</i>						
<i>SVM1-E</i>						
New Product Totals:						

Vertical Vodavi New Product * Revenue Forecasting (\$ Dollar Amount \$)					
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$
<i>STSe</i>					
<i>SBX-IP 320</i>					
New Product Totals:					
Vertical Wave Product * Revenue Forecasting (\$ Dollar Amount \$)					
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$
<i>IP500</i>					
<i>IP2500</i>					
New Product Totals:					
Xblue X16 New Product * Revenue Forecasting (\$ Dollar Amount \$)					
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$
<i>X16 Server</i>					
<i>X16 Phones</i>					
New Product Totals:					
Manufactured Discontinued Products * Revenue Forecasting (\$ Dollar Amount \$)					
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$
<i>DXP/DXP Plus</i>					
<i>Impact Classic Phones</i>					
<i>DSU-II</i>					
<i>Impact SCS Phones</i>					
<i>DX-80</i>					
<i>Protégé</i>					
<i>Toshiba</i>					
<i>Panasonic</i>					
<i>NEC</i>					
<i>ITT</i>					
<i>Prostar/Samsung</i>					
Total Discontinued Products:					
Millennium New Product * Revenue Forecasting (\$ Dollar Amount \$)					
	1Q \$	2Q \$	3Q \$	4Q \$	Total \$
<i>Millennium</i>					
<i>EVPS</i>					
TOTALS \$					

Did you speak to one of the following Sales Representatives about our Reseller program and/or did they e-mail you an application?

Jim Blakemore
Charlotte Burkett
Donna Plunkett
Steve Gilland
Fran Stoltz

Additional Comments:

Certificate Of Resale

The State of Tennessee requires us to have a copy of your Resale Tax Exempt Certificate on file or we must charge Tennessee Sales Tax of 9.75%. Sales tax will be added to the amount invoiced by KTI unless a sales tax Exemption certificate has been provided to KTI. (Contact State of Tennessee 1-800-342-1003 for any questions concerning Tennessee sales tax).

Payment Terms

King Technologies, Inc. accepts the following methods of payment: COD (anything over \$250.00 will be COD Certified Funds); Check in Advance (over \$250 Certified Funds); Credit Card (Visa, MasterCard, American Express, and Discover) or Net 30 (see Credit Terms).

Credit Card Information

I wish to use the credit card below for all orders, authorizing King Technologies to charge the credit card below for payment.

Card Type: Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> AMEX <input type="checkbox"/> Discover <input type="checkbox"/>				Account Number:	
Name on Card:		Expiration Date:		Security Pin:	
Billing Address:					
City:		State:		Zip:	

CREDIT TERMS

A Credit Application must be provided and approved by our Credit Department for any open Net 30 terms. King Technologies reserves the right to withhold credit. In the absence of prior agreement, terms on open accounts are due within 30-days of invoice date (Net 30 days). Open accounts that are past due 60 days are placed on CREDIT HOLD and any account over 90 days past due will be placed with COLLECTIONS. Returned checks are subject to a \$30.00 returned check fee. A finance charge up to the highest rate allowed by law may be charged to all past due balances.

***SIGNATURE REQUIRED**

By signing this Reseller Agreement (the "Agreement"), the undersigned (as named above) hereby acknowledges that they have read, and understand its content, and further acknowledges this to be a legal and binding agreement between the undersigned and King Technologies Inc. This Agreement constitutes the entire agreement between the parties and can only be amended in writing by duly authorized representatives of the Parties.

Application completed by (printed name):

Title:

Authorized Signature:

Date:

Fax this application to (731) 855-3591
If you have questions, please call 800-489-7372 Ext. 203

KING TECHNOLOGIES
P.O. BOX 408
TRENTON, TN 38382-0408